



**Curran Daly**  
**+ Associates**  
EXECUTIVE RECRUITMENT FIRM

# **Chief Technology Officer (CTO) search for a multi-national FinTech company**

# THE BACKGROUND

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With our client looking to extend their reach into the US market, a decision had been taken to expand the company's operations in the US and the Philippines, resulting in the need to appoint a CTO, to head their ever-growing global technology team.

A long-standing relationship with the now Country Manager of the Philippine operation resulted in Curran Daly being asked to submit a proposal for the CTO search assignment. Following a meeting with the client's CEO and other c-suite stakeholders, Curran Daly were appointed on a retained basis.

# THE PROCESS

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The client was seeking a US citizen based in the Philippines, with knowledge of both the US and Philippine business landscapes, able to manage teams across both geographies and have financial services experience.

An extensive search was undertaken utilising Curran Daly's database and notable regional network, resulting in 8 suitable candidates being identified. This was a positive outcome given the specific selection criteria thus the resulting impact on the potential availability of suitable talent.

Following a detailed evaluation, a shortlist of 2 people were interviewed by the CEO.

# THE OUTCOME

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The CEO was immediately impressed with 1 candidate, who was then scheduled to meet a number of key stakeholders in Australia, the Philippines and the US.

Following approval from all stakeholders, an offer was made and accepted, with the candidate able to commence at short notice.

As a follow on to this assignment the company has subsequently engaged Curran Daly on several other senior level searches.